

WHAT THE ENDOWMENTS LOOKS FOR

The Endowments has adopted a set of principles to guide its grant making in all program areas. Prospective applicants should be aware of these principles as they consider applying for support. The Endowments seeks to support programs that:

- **Will have a significant and continuing impact.** The Endowments tends not to be interested in programs that are one-time events or are not integrated into a larger strategy for continuous change.
- **Intervene at the appropriate level.** The Endowments seeks to address the causes of problems rather than simply ameliorate their symptoms.
- **Offer opportunities for leverage.** The Endowments seeks to amplify resources by forming partnerships with government organizations, other grant makers and the private sector.
- **Are grounded in and reflect the community.** An important aspect of the Endowments' mission is to develop models with potential application elsewhere while keeping southwestern Pennsylvania as the geographic focus of the foundation's grant making.
- **Are appropriate in relation to the work of other grant makers.** The Endowments seeks to support work that complements rather than duplicates the efforts of other foundations. Furthermore, we tend to limit support to programs that are consistent with our areas of expertise.
- **Have the managerial, programmatic and governance capacity to successfully complete the proposed work.**